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Research Article

Corporate Governance and Business Capabilities: Strategic Factors for Corporate Social Responsibility Reporting

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Abstract

Corporate Social Responsibility (CSR) is a topical business issue in the current accountability-integrity age. This paper aims to examine and interpret the possible link between corporate governance, business capabilities and CSR reporting practices. Specifically, agency and resource-based theories were used as the underpinning theoretical perspectives in understanding the link between the corporate governance mechanism and their business capabilities with CSR reporting. Using a content analysis of the annual and sustainability reports, the relevant data were gathered from 100 leading companies listed on Bursa Malaysia. The results of the study revealed that corporate governance mechanism, in particular, board size has a significant potential to induce company/'agents' to engage in CSR reporting practices hence reducing agency costs. In the context of business capabilities, human resources in the form of commitment of top leadership to CSR initiatives was found to be a strategic factor in enhancing the CSR information disclosed. The companies' engagement with stakeholders through social dialogues also assisted companies in reducing information asymmetry resulting in the maximization of shareholders' interest.

Keywords: Corporate Social Responsibility, Disclosure, Governance, Agency Theory, Resource-based Theory, Malaysia.

Introduction

In the past, firms were presumed to have met their responsibilities if they operated within the rule of law, generate profits and provided employment for members of society (Epstein et al, 1976). However, in today's environment firms are expected to be more socially responsible and to commit

to corporate social responsibility (CSR) activities. Bursa Malaysia (2012) defines CSR as:

"Open and transparent business practices that are based on ethical values and respect for the community, employees, the environment and shareholders. It is

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designed to deliver sustainable value to society at large."

Based on the economic perspectives, apart from functioning as a fundamental activity to a company, CSR also acts as a prime factor to gain competitive advantage (Bayoud and Kavanagh, 2012; Ramdhony and Oogarah-Hanuman, 2012). Effective implementation of CSR among companies can be ensured through the active role of corporate governance. Previous studies have found that strong corporate governance mechanism increased the level of corporate disclosure (e.g. Lakhal, 2005; Cheng and Courtenay, 2006; Said et al, 2009; Esa and Ghazali, 2012); hence, the role of top management in a company's CSR reporting is rather crucial. The availability of resources within a business such as profits will also facilitate a company's CSR initiatives including the wise utilization of resources towards meaningful social development activities (e.g. Waddock and Graves, 1997). These literatures suggest that a well established corporate governance framework has the potentials to foster and stimulate CSR initiatives (see Bhimani and Soonawalla, 2005); as it provides a sturdy foundation for business-CSR related engagements. Hence, this study aims to examine and understand the influence of corporate governance and business capabilities on CSR reporting practices in a developing economy's setting, particularly in Malaysia.

The remainder of this paper is organised as follows. Section 2 discusses the literature review and hypotheses generation. Section 3 discusses the research methodology. The research findings are reviewed in Section 4. The final section highlights the conclusion and implications of the results.

Literature Review and Hypotheses Generation

Corporate Governance and CSR disclosure

In this study the agency theory is used to underpin the theoretical relationship between governance and CSR initiatives. According to Jensen and Meckling (1976), agency conflict exists between managers and shareholders because of the disjointing of ownership and control. Due to the separation of ownership, managers (as agents) are entrusted with the responsibility to manage business capabilities to ensure engagement in CSR initiatives. Α structured corporate governance mechanism will facilitate the strategic fit between managers' CSR initiatives with the interest of the principal (shareholders) thus, reducing agency costs. The disclosure of CSR information can minimise the agency gap as shareholders are able to gather all CSR related initiatives undertaken by the companies which in turn will reduce agency problem and alleviate information asymmetry between shareholders and managers. This is because under the agency theory, agents are assumed as opportunist and will seek to maximize their interests rather than the shareholders' (Sacconi, 2012).

The effect of agency theory on managers' CSR decisions towards CSR activities in this study is examined by independent variables related to the various elements of corporate governance comprising of board structure (board size, the presence of independent directors on board and the presence of female directors on board) and the ownership structure of the companies. To a certain extent, prevailing literature discovers evidences relating to the influence of corporate governance mechanisms on managers' CSR related decisions (e.g. Eng and Mak, 2003; Barako et al, 2006; Buniamin, et al., 2011; Esa and Ghazali, 2012). Prior literature also reveals that the various elements of corporate ownership structures have an influence on managers' disclosure decisions companies' annual reports (e.g. Chen and Jaggi, 2000; Haniffa and Cooke, 2002; Chau and Gray, 2002; Ho and Wong, 2001; Darus et al. 2009; Said et al, 2009).

A study by Esa and Ghazali (2012), which examines the extent of CSR disclosure in Malaysian Government Linked Companies (GLCs), establishes that board size is significant in influencing the extent of CSR disclosure. This is consistent with the findings by Buniamin et al. (2011) who

found that the board size plays an important factor and influences the level of environmental disclosure in Malaysia. However, there are mixed findings with regards to the presence of independent directors (Eng and Mak, 2003; Barako et al, 2006; Esa and Ghazali, 2012) and female directors (Adams and Ferreira, 2009; Bear et al, 2010) with CSR disclosure. Due to the mixed findings, it is of the interest of this study to investigate the influence of independent directors and female directors on CSR disclosure.

In terms of ownership structure, a study by Mohd Nasir and Abdullah (2004) discovers that director's shareholding levels have a significant and positive association with level of voluntary disclosures. However, Guan Yeik (2006) and Eng and Mak (2003) who examine the relationship between director ownership and CSR provides different results. Their findings indicate that director ownership is significantly negatively related to CSR disclosure. Haniffa and Cooke (2002) and Darus et al (2009) find that companies with more family members on board tend to disclose less CSR activities. Eng and Mak (2003), on the other hand, found that government ownership is positively associated with the extent of voluntary disclosure (also Said et al, 2009). This finding is also consistent with Darus et al (2009) who argue that government owned companies disclose more CSR information, as agency problems in these companies are relatively higher than privately-owned companies.

Based on these arguments, the following hypotheses were developed in the context of corporate governance mechanism:

H1: There is a positive relationship between board size and CSR disclosure.

H2: There is a positive relationship between the proportion of independent directors on board and CSR disclosure.

H3: There is a negative relationship between the percentage of director ownership and CSR disclosure.

H4: There is a positive relationship between female directors on board and CSR disclosure.

H5: There is a negative relationship between family members on board and CSR disclosure

H6: There is a positive relationship between the percentage of government ownership and CSR disclosure.

Business Capabilities and CSR Disclosure

Prior literature suggests that business capabilities in the form of internal resources such as assets or capabilities that are owned and controlled by companies are useful in implementing strategies and accomplishing objectives (e.g. Collis, 1994; Castelo and Lima, 2006). Resource-based theory posits that firm resources is one of the important factors that contribute towards firms' sustainable competitive advantage and provides superior firm performance. Profits and investments have been found to a certain extent to influence CSR initiatives (Bowman and Haire, 1976; Waddock and Graves, 1997). However, Belkaoui and Karpick (1989) found a negative relationship between return on asset and CSR disclosure. Meanwhile, Cowen et al (1987) and Hackston and Milne (1996) found no association between profitability and CSR disclosure. The support and commitment of human resources such as from top leadership is essential for the enhancement of CSR initiatives and are paramount for superior CSR reporting (Maclean and Rebernak, 2007). In addition, the international experience of top leaders will also provide an added advantage for companies in dealing with social and environmental issues and will facilitate the development of CSR strategies and policies. This is because the centrality of CSR initiatives to organization's mission and objectives can affect the ability of the CSR programmes to create value to the organization (Oswald et al, 1994; Tsai and Ghoshal, 1998). Furthermore, organizations that possess good relationship with their stakeholders encourage socially responsible behaviours (Heugens et al, 2002).

Based on these arguments, the following hypotheses were formulated to examine the relationship between business capabilities and CSR disclosure:

H7: There is a positive relationship between company's profit and CSR disclosure

H8a: There is a positive relationship between top leadership commitment and CSR disclosure.

H8b: There is a positive relationship between top leadership international experience and CSR disclosure.

H9a: There is a positive relationship between shared vision and CSR disclosure.

H9b: There is a positive relationship between stakeholder engagement and CSR disclosure.

Research Methodology

The sample consisted of the 100 leading companies (based market on capitalization) listed on the Main Board of Bursa Malaysia for the year 2011. Using content analysis approach, the data for this study were gathered from both company annual and sustainability reports. Such an approach has been chosen based on the argument that the volume of disclosure signifies the relative importance of information disclosed (Krippendorf, 1980; Gray et al, 1995; Neu et al, 1998; Yusoff et al, 2006). This study used the formorientated analysis, in which the CSR disclosures were collected via the word measurement approach (also, Zeghal and Ahmed, 1990; Deegan and Gordon, 1996; Smith and Taffler, 2000).

The statistical analysis conducted in this study includes the use of multiple linear regression models in order to analyze the relationship between the CSR disclosure and the independent variables. The following regression model is developed to test H1 to H9.

CSRDQ = Word count of the CSR information disclosed.

NUM = Total number of directors on Board.

IND = Proportion of the number of independent directors against the total number of directors on board. A score of 1 is awarded if the proportion is less than 33 percent and 0 if it is otherwise.

DOW = Percentage of common shares held by the CEO or the Managing Director is proportioned over the total number of common shares issued. A score of 1 is awarded for holding of less than 5% percent and 0 if it is otherwise.

FEMALE = Number of female directors on Board.

FAM = Percentage of family members on Board to total number of directors on board.

GOV = Percentage of shares owned by government institutions listed in top thirty shareholdings to total number of shares issued.

PROFIT = Return on equity.

COM = Top leadership commitment; score of '1' if the top leadership shows commitment and initiative towards CSR and '0' if otherwise.

INTER = Top leadership international experience; score of '1' if top leadership possesses international experience and "0" if otherwise.

SVIS = Shared vision; score of '1' if vision and mission statement is related to CSR and "0" if otherwise.

SENG = Stakeholder engagement; if they consider the interests of stakeholders in CSR decision by creating a formal social dialogue and '0' if otherwise.

SIZE = Total assets. € = Error term Research Findings

Descriptive Statistics

Table 1 presents the quantity of CSR disclosure (CSRDQ) by industries. The *Trading and Service* industry showed the

Faizah Darus, Noor Hidayah Mat Isa, Haslinda Yusoff and Roshayani Arshad (2015), Journal of Accounting and Auditing: Research & Practice, DOI: 10.5171/2015.315629

highest maximum disclosure of 32,123 words, suggesting that companies in this industry have provided more CSR information in their annual reports. However, surprisingly the *Plantation* industry has reported the lowest disclosure with a minimum score of 0, indicating that there are companies in the plantation industry that do not undertake any CSR activities resulting in non-disclosure. The plantation industry, which is classified as one of the sensitive industries, is highly expected to be more proactive in their CSR activities especially in terms of the

environmental dimension. The Trading and Service industry also recorded the highest mean score among all industries (5119.03 words). This suggests that on average, companies in this industry have more CSR disclosure in their annual sustainability reports as compared to other industries in Malaysia. This could be due to the fact that companies in this industry are more closely related to the sale and provision of services to customers and have taken the initiatives to disclose more CSR information in order to appeal to their customers.

Table 1: Descriptive analysis of CSR disclosure by industry

INDUSTRY	N	Minimum	Maximum	Mean	Std. Deviation
Trading and Service	34	744	32123	5119.03	5971.22
Finance	14	508	19094	4747.93	5411.10
Industrial Product	9	736	12182	3806.11	3631.34
Plantation	11	0	6740	3482.27	2474.45
Infrastructure (IPC)	5	276	14037	5049.00	5738.58
Consumer Product	14	545	11724	3374.50	2991.33
Property	7	221	4375	2049.57	1541.72
Construction	4	1129	8549	4442.00	3099.83
Real Estate Investment Trust	2	1727	2868	2297.50	806.81

Table 2 presents the Pearson Correlation Coefficient between the dependent, independent and control variables for the study.

Table 2: Pearson correlation matrix for the dependent, independent and control variables

	NUM	IND	DOW	FEMALE	FAM	GOV	сом	INTER	svis	SENG	PROFI T	SIZE	CSR DO
NUM	1												
IND	.406**	1											
DOW	140	200 [*]	1										
FEMALE	.399**	.160	.114	1									
FAM	.236*	.266**	284**	.101	1								
GOV	.142	.218*	.102	.228*	302**	1							
сом	058	062	.083	219 [*]	050	.019	1						
INTER	.209*	017	116	021	067	247*	.107	1					
SVIS	.034	079	.086	.041	202 [*]	.129	022	.113	1				
SENG	063	130	.170	.129	352**	.285**	.235*	.022	.137	1			
PROFIT	150	018	.050	185	.014	265**	.213*	.030	091	.089	1		
SIZE	.115	064	.006	.126	.032	041	116	.048	087	064	.010	1	
CSRDQ	.240*	.076	130	045	042	.168	.257**	.122	.081	.413**	051	.026	1

^{**.} Correlation is significant at the 0.01 level (2-tailed), *. Correlation is significant at the 0.05 level (2-tailed).

Faizah Darus, Noor Hidayah Mat Isa, Haslinda Yusoff and Roshayani Arshad (2015), Journal of Accounting and Auditing: Research & Practice, DOI: 10.5171/2015.315629

The results from the correlation analysis indicate that all the correlation coefficients between the independent variables are less than 0.9; hence, no multicollinearity exists among the variables tested in this study.

The results also indicate that board size (NUM), top leadership commitment (COM) and stakeholder engagement (SENG) are positively correlated with CSR disclosure (CSRDQ) at 1% and 5%, respectively.

Table 3: Multiple regression results for factors affecting CSR disclosure (CSRDQ)

Variables	Beta	t	Sig.
(Constant)		947	.346
NUM	.289	2.637	.010***
IND	.016	.150	.881
DOW	136	-1.440	.153
FEMALE	218	-2.099	.039**
FAM	.062	.573	.568
GOV	.048	.430	.668
PROFIT	102	-1.078	.284
СОМ	.159	1.665	.099*
INTER	.026	.269	.789
SVIS	.033	.367	.715
SENG	.463	4.575	.000***
SIZE	.073	.815	.417

Coefficient for each variable is shown with t – statistics in parentheses *Significant at 10% level **Significant at 5% level ***Significant at 1% level

The results from Table 3 indicates that the F-statistic for the model is 3.883 and is significant (p=0.000) and the adjusted R^2 is 0.259. This adjusted R^2 suggests that 25.9% variation in CSR disclosure could be explained by the 12 variables specified in the model.

The results reveal that the total number of directors on the board (NUM), female directors (FEMALE), leadership top stakeholder commitment (COM) and engagement (SENG) are significant. However, for FEMALE, even though the results are significant it is not in the hypothesized direction. The results revealed that board size, commitment of leadership and stakeholder engagement influence the CSR information disclosed in companies' annual and sustainability reports. Such a finding implies that the higher the number of directors on the board, the more

committed the top leadership towards CSR initiatives and the more the company engaged with its stakeholders, the higher the level of CSR disclosure. Firms with larger boards, strong top leadership commitment and are actively involved in stakeholder engagement tend to engage in CSR activities and disclose more CSR related information. This is because by having a large board, they are able to exchange ideas and opinions regarding the CSR activities that are to be undertaken by the company. Furthermore, by having top leadership that are committed towards CSR implementation has successfully encouraged companies to be actively involved in CSR practices, which in turn promotes CSR disclosure. Formal dialogues with stakeholders also improved CSR information disclosed as they are better informed of the type and amount of information required by the stakeholders. Essentially, they will be inclined to disclose

Faizah Darus, Noor Hidayah Mat Isa, Haslinda Yusoff and Roshayani Arshad (2015), Journal of Accounting and Auditing: Research & Practice, DOI: 10.5171/2015.315629

more, in order to build a good relationship with their stakeholders. Therefore, H1, H8a and H9b are accepted. Meanwhile the other variables, board independence (IND), director ownership (DOW), family ownership (FAM), government ownership (GOV), profits (PROFIT), top leadership international experience (INTER), shared vision (SVIS) and SIZE have displayed insignificant results. Therefore, H2, H3, H4, H5, H6, H7, H8b, H9a are rejected.

Conclusion

Overall, the agency and resource-based theories have been found as useful in understanding the relationship between corporate governance and business capabilities with CSR reporting among companies in Malaysia. Descriptive analysis has revealed that the Trading and Service industry as the top reporter for CSR information. Unexpectedly, the Plantation industry, which is often classified as one of the sensitive industries, was not proactive in the reporting CSR information to reduce agency costs. The regression analyses results revealed that larger board size tends to induce company/'agents' to engage in CSR initiatives as well as to disclose CSR information hence reducing agency costs and maximizing the welfare of shareholders/'principals'. This study also found that business capabilities in the form of commitment of top leadership have significant influence on CSR initiatives, particularly in enhancing CSR information Additionally, formal social disclosed. dialogues with stakeholders will also facilitate reducing information in asymmetry hence leading to the maximization of shareholders' interest. The findings offer insights about the strategic business factors that resulted in greater CSR reporting amongst corporate citizens.

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