

### Research Article Worldwide Effect of Business Environment Factors on Innovation

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Received date :10 July 2019; Accepted date :22 September 2021; Published date :7 March 2022

Academic Editor: Antonello Cammarano

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### Abstract

Innovation is considered one of the main drivers of the economic development of countries and a foundation of the companies' competitive advantage. The literature argues it is vital for SMEs' survival. The identification of companies innovation drivers rely on understanding how a country's business environment impacts business innovation. So, this research work aims to identify and quantify which business environment characteristics have influenced worldwide business innovation activity in the last years. This goal will be reached using a panel data econometric methodology applied to the Global Entrepreneurship Monitor (GEM) data for a period of ten years until 2017. This study concludes that factors such as financing, government support, lower taxes and bureaucracy, entrepreneurship education in primary and secondary levels, and economic openness positively affect business innovation worldwide.

**Keywords:** Innovation, business environment factors, Global Entrepreneurship Monitor (GEM); panel data methodology.

### Introduction

Drucker (2006) considers innovation an idea converted into a business to create a value that would raise both economic cost and customer satisfaction. However, trends and demand are changing rapidly, requiring new ideas and new solutions for emerging problems. Indeed, innovation is vital for organisations and a fundamental component of economic progress and development (Drucker, 2006; Freeman and Soete, 2017; Martins, Rindova, and Greenbaum, 2015). "Innovation capability consists of encouraging collaboration, connectivity, creativity, diversity, and confrontation between different perspectives in a given region or country" (Lopes et al, 2021, p. 3). The level of innovation activity in an organisation, either public or private, forecasts the scope of its development, growth, improvement,

**Cite this Article as** : Alcina Nunes and Kateryna Savosh (2022), "Worldwide Effect of Business Environment Factors on Innovation", Journal of Entrepreneurship: Research & Practice, Vol. 2022 (2022), Article ID 353215, DOI: 10.5171/2022.353215

and new experience, and is crucial for its survival.

Moreover, and in particular, companies benefit from successfully implemented innovations by creating new markets and needs, improving the product, process or organisational structure, and establishing a new source of supply. So, the study of the innovation activity foresees observing the influencing environment of innovation. which includes drivers and barriers. Therefore, there is the need to identify the critical drivers for innovation activity in the companies (namely in the ones that have small and medium-size - SMEs) and, accordingly, strengthen or reduce them. Studying factors that influence innovation allows promoting innovation activity in organisations, in general, and business companies in particular.

The purpose of the study is to inspect the impact on innovation activity worldwide from 2011 to 2017. The mission of the current research work is to find out which business environmental factors - inside and outside of the companies - are presenting an effect on the innovation made and/or introduced by companies. Moreover, it is aimed to measure to which degree such factors influence the innovation made and/or introduced by SMEs. Recently, several publications have been released on this topic, using different subsets of the GEM available dataset and methodologies. It is the case of the research of Lopes et al (2021), Arabiyat et al (2019) or Fuentelsaz, Maicas, and Montero (2018). Considering the above-mentioned, the current paper intends to contribute and increase value to the GEM-based publications regarding innovation activity and give clues to companies, in particular, and the economies' policymakers on how to boost innovation.

Data about the innovation activity and business factors in organisations worldwide from 2011 to 2017, which will be used and applied in this work, were exported from Global Entrepreneurship Monitor (GEM). GEM is an international collaborative study on entrepreneurship, which provides a primary data-based measurement and

assessment tool regarding all forms of entrepreneurship and other socio-economic renewal derivatives (GEM, 2021). A consortium of national teams builds a unique dataset. It directs their social survey at individuals starting and doing the business to measure entrepreneurial activity in different phases of the businesses' existence (Bosma et al, 2008). Besides the definition of entrepreneurs, GEM includes questions related to innovation to address this topic. The novelty of the product or service to potential customers, the number of competitors in the same market, and the time when the technology has been put into practice are questions that assess the level of innovation in a company (Fuentelsaz, Maicas, and Montero, 2018).

Panel data econometric methods have been selected for the current study since it studies a set of worldwide economies (100 economies) for seven years. Both individual and time dimensions are present in an extensive global panel of data.

The paper is divided into five sections. This one introduces the topic, while the next one presents a brief literature review on the barriers and drives of innovation. Section 3 presents the methodology followed in the research work, which allows obtaining the results presented in section 4. Section 5 concludes the paper.

### Innovation: barriers and drivers

Implementation of innovation in the companies brings significant changes (Baldwin and Gellatly, 2003; Bessant and Tidd, 2011; European Union and Eurostat, 2017). For example, Brown and Ulijn (2004) believe that innovation is all about managing knowledge creatively in response to market demand and other social needs. They argue that, firstly, innovation depends on effective interaction between the science and the business sector. Secondly, some factors like competitive markets and technological change may force firms to innovate more rapidly. By innovating, the organisation can improve its overall performance and increase demand or reduce costs. addition, In new

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organisational practices can help to enhance the company's ability to gain and create new knowledge that can be used to elaborate on other innovations. Organisations need to evaluate the communication between stakeholders, knowledge flows and other aspects of the innovation process to develop policies that support innovation (OECD & Statistical Office of the European Communities, 2005). More recently, Rauter et al (2018) have shown evidence that involving stakeholders such as universities, customers, and nongovernmental organisations (NGO) in open innovation activity could benefit the companies.

The process is not an easy one. engaged in innovation Organisations activity are often facing many problems and barriers. The obstacles that hamper innovation implementation could originate internal from both external and environments (Joachim, Spieth and Heidenreich, 2018). Pikkemaat, Peters, and Chan (2018) mention the following list of problems and barriers causing the failure of innovation: (1) the unprofessionalism of entrepreneurs, (2) the attitude of locals toward innovation, (3) policies, (4) bureaucracy, (5) environmental issues and natural protection, (6) the lack of willingness to cooperate, (7) complication of project application procedures, among others. When the focus is the small and medium-sized enterprises (SMEs), the authors refer to the lack of knowledge, willingness to cooperate and the management of human resources and projects. Previously, Baldwin and Gellatly (2003), regarding the small and mediumsized enterprises (SMEs), mentioned: (1) lack of financing, (2) use of outmoded technology and (3) maintaining the favourable personnel.

Nonetheless, it is considered more significant to review the factors that influence innovation activity rather than problems. Katila and Shane (2005) mention the following environmental factors considered to affect the innovation activity: (i) degree of competition, (ii) availability of financial resources, (iii) manufacturing intensity of the production process, and (iv)

size of the market. Other authors (D'Este et al, 2012; Bayarçelik, Taşel, and Apak, 2014) consider, as well, financial obstacles important regarding the innovation activity of the companies. Furthermore, Law, Lee, and Singh (2018) observe the value of the financing issue in supporting innovation. The same authors pointed on that efficient financial allocation facilitates funding research and development. Also, Brown and Ulijn (2004) took into account the factors that influence organisations related to a country's specificity, such as (i) financial system and corporate governance, (ii) legal and regulatory frameworks, (iii) level of education and skills, (iv) degree of personal mobility, (v) labour relations, and (vi) dominant management practices. Indeed, the role of government policies and support should be considered while considering innovation. According to Baldwin and Gellatly (2003), small and medium-sized companies acknowledge the importance of government programs, including training, industrial support, and procurement. For example, a high level of taxes may reduce firms' innovation as it decreases firms' internal cash flows, which are assumed to be a major source of innovation financing (Howell, 2016).

Moreover, Francis and Bessant (2005) mention that the relationships between innovation and bureaucracy are assumed to be negative. More recently, Lundvall (2016) confirmed the significant role of the education of labour. To his mind, employees are the most considerable and dynamic resource in the innovation system. Hence, improving education and training is one of the key components that promote interaction between users and producers. Mihaela and Titan (2014) also believe that seriously contributes education to development and innovation. Fuentelsaz, Maicas, and Montero (2018, p. 686) believe that "individual characteristics of the entrepreneur, such as risk tolerance, entrepreneurial alertness, education and previous entrepreneurial experience, influence innovation in new ventures but that their effect is reinforced by an institutional context with high economic freedom".

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Other authors like Hametner et al. (2018) admitted that public investment in R&D help to generate knowledge and talent. This may increase educational organisations, and innovative companies' need. Besides, higher public investment in R&D supports private investment in research and innovation, providing new jobs in business, raising demand for scientists and researchers in the labour market. Baldwin and Gellatly (2003) had before argued that R&D capability and the intensity of investment in R&D tend to be greater in successful organisations. Surprisingly, a recent study by Schmidt, Balestrin, Engelman, and Bohnenberger (2016) concludes that services and infrastructure are necessary but not sufficient to facilitate R&D processes. Findings confirmed a significant role of the infrastructures as a resource in the efficient performance of the company as well as innovation activity (Frenz and Lambert, 2012). In addition, consumer preferences and market orientation are indicated as essential indicators for innovation (Bayarcelik et al., 2014). The study of D'Este et al. (2012) provides evidence that market barriers reflect the degree of difficulty on innovation. Based on the research of Anzola-Román, Bayona-Sáez, and García-Marco (2018), it can be assumed that the size and sector of the market are playing a specific role, relying on the type of technological innovation.

#### Research methodology: fixed and random panel data methodology

Considering the literature abovementioned, this paper intends to identify the business environment factors that impact innovation activity in small and medium enterprises worldwide during the last decade (2011 to 2017). Innovation is not measured directly by the Global 

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Entrepreneurship Monitor (GEM), but a proxy variable is used. The percentage of the companies involved in total early-stage entrepreneurial activity (TEA) considers that their product or service is new to at least some customers and that few/no businesses offer the same product. In addition, it is significant to research to which degree each factor has an impact on innovation. Experts evaluate the business environment of the Global Entrepreneurship Monitor (GEM) regarding factors that may have a substantial effect on the innovation activity in the scope of a business. GEM is a platform with many benefits due to the public use availability, the annual release of the global report on the entrepreneurial activity, and the inclusion of national experts who systematically provide the assessments of national entrepreneurship, political and social features.

The research will include all countries around the world in which public available and comparable data do exist - those 100 countries will define the space dimension of the study. As a time dimension, the study will operate with the observation data on the companies' innovation activity from 2011 to 2017. Moreover, the research intends to contribute and increase the value of the GEM-based publications regarding innovation activity. According to Bergmann. Mueller, and Schrettle (2014), there is a lack of GEM-based works covering the topic of innovation. As mentioned, the variable that will be explained presents the percentage of the companies involved in total early-stage entrepreneurial activity (TEA) which consider that their product or service is new to at least some customers and that few/no businesses offer the same product (GEM, 2021). Table 1 presents and describes the dependent variable.

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Table 1: Identification and description of th	e dependent variable

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Variable	Description	Measurement unit
Innovation	Percentage of those involved in TEA who indicate that their product or service is new to at least some customers AND that few/no businesses offer the same product	%

Source: Author's elaboration based on the GEM (2021)

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The variables that will be used to explain the innovation activity in the companies are the ones that, according to experts, define the business environment of economies. These variables are the following (Table 2): financing for entrepreneurs, governmental support and policies, taxes and bureaucracy, governmental programs, basic school entrepreneurial education and training, post-school entrepreneurial education and training, R&D transfer, commercial and professional infrastructure, internal market dynamics, internal market openness, physical and services infrastructure, and cultural and social norms. The environment framework conditions are measured in a 5 points Likert scale where one (1) represents the lowest classification and five (5) the highest.

Table 2: Identification	and description of t	the independent variables
	1	1

Variables	Description			
Financing	Availability of financial resources such as equity and debt for small and medium enterprises (SMEs) including grants and subsidies.			
Governmental support and policies and Taxes and bureaucracy	The extent to which public policies support entrepreneurship. This include entrepreneurship as a relevant economic issue and taxes or regulations are either size-neutral or encourage new and SMEs.			
Governmental programs	The presence and quality of programs directly assisting SMEs at national, regional, and municipal levels of government.			
Basic school entrepreneurial education and training, post school entrepreneurial education	The extent to which training in creating or managing SMEs is incorporated within the education and training system at all levels. This includes entrepreneurship education at basic school (primary and secondary) and entrepreneurship education at post-secondary levels (higher education such as vocational, college, business schools).			
R&D transfer	The extent to which national research and development will lead to new commercial opportunities and is available to SMEs.			
Commercial and professional infrastructure	The presence of property rights, commercial, accounting and other legal and assessment services and institutions that support or promote SMEs.	to the experts, and 5 means the		
Internal market openness	Extent to which new firms are free to enter existing markets.	completely true		
Internal market dynamics	Level of change in markets from year to year.			
Physical and services infrastructure	Ease of access to physical resources such as communication, utilities, transportation, land or space at a price that does not discriminate against SMEs.			
Cultural and social norms	Extent to which social and cultural norms encourage or allow actions leading to new business methods or activities that can potentially increase personal wealth and income.			

Source: Author's elaboration based on the GEM (2021)

Table 3 identifies the research study hypothesis. The set of the hypothesis presented is based on the literature reviewed. The table makes it possible to observe the hypothesis postulated about each of the individual variables and the expected relationship with innovation.

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Environmental factor	Hypothesis regarding SMEs' innovation activity	Expected relationship
Financing for entrepreneurs	H1: Availability of financial resources increases innovation	+
Governmental support and policies	H2: Government support and policies have a positive relationship with innovation	+/-
Taxes and bureaucracy	H3: Growth in the level of taxes and bureaucracy may increase innovation	-
Governmental programs	H4: The presence and quality of governmental programs directly assist companies in promoting advancing innovation	+
Basic school entrepreneurial education and training	H5: Basic school entrepreneurial education and training facilitates improving the level of innovation	+
Post school entrepreneurial education and training	H6: Post-school entrepreneurial education and training facilitate improving the level of innovation	+
R&D transfer	H7: R&D transfer contributes to the success of innovation	+
Commercial and professional infrastructure	H8: The presence of commercial and professional infrastructure has a positive influence on innovation	+
Internal market openness	H9: The internal market openness supports innovation	+
Internal market dynamics	H10: The level of internal market dynamic has a strong influence on innovation	+
Physical and services infrastructure	H11: Ease of access to physical and services infrastructure positively correlates with innovation	+/-
Cultural and social norms	H12: Cultural and social norms have a positive impact on innovation	+

Table3: Research hypothesis and expected relationship among variables

*Source: Author's elaboration based on the literature review* 

Achieving the objective of this research work implies the use of a panel data econometric methodology to explain why companies innovate over time around the world regarding a set of explanatory factors. According to Longhi and Nandi (2015), panel data considers the individual unobserved heterogeneity. In the particular case of this research work, panel data can examine the differences between the economies in analysis over time. It is possible to apply such econometric

techniques as fixed effects (FE) and random effects (RE). Panel data are multidimensional data that consist of measurement over some time. Equation [1] for panel model regression explains the relationship between the dependent variable (Y) at time t and observation dimensions and the independent variable (X). In the equation,  $\alpha$  is an intercept,  $\beta$  is a parameter that quantifies how much the independent variable (X) influences (explains) the dependent variable (Y), and e is an error (Pillai, 2016).

$$Y_{it} = \alpha_{it} + \beta_{it} X_{it} + e_{it}$$
<sup>[1]</sup>

Panel data may identify individual (group) effects, time effects (or even both effects). For that, panel data are analysed using the fixed effect panel data and the random effects panel data, respectively. The fixed effects (FE) model observes if intercepts vary across groups (countries) or time. The random effects (RE) model examines differences in the error variance components across countries or periods (Park, 2011). These differences are indicated as individual-specific heterogeneity or time-specific heterogeneity, and the fixed parameters will represent them. According to Baltagi (2020) and Park (2011), the equations for the FE model (equation [2]) and the RE model (equation [3]) are the following:

$$Y_{it} = \alpha_i + \beta X'_{it} + e_{it}$$
<sup>[2]</sup>

$$Y_{it} = \alpha + \beta X'_{it} + (u_i + e_{it})$$
<sup>[3]</sup>

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Note, that  $u_i$  is a fixed or random effect specific to an individual (country) or time not included in the regression. It is assumed that errors are independent and identically distributed. For choosing between the FE or the RE models, the Hausman test has to be conducted. Hausman test considers the existence of a statistically significant pvalue that results from the test to accept (or not accept) a null hypothesis. Hausman test assumes that the RE estimates are efficient and consistent as the null hypothesis. The alternative hypothesis claims that RE estimates are inefficient, and the results of the FE are the ones to be considered (Pillai, 2016). The models will be estimated using the level values of the variables, as presented by the GEM database and in logarithms.

### **Results and Discussion**

Overall, for the 100 analysed countries over the seven years of study, on average, 25.7% of companies involved in early-stage entrepreneurial activities (TEA) indicate that their product or service is new to at least some customers and few or no businesses (at all) offer the same product. The standard deviation of innovation activity within a period of time is bigger than across countries. However, the standard deviation between observations reaches a relative value of around 40% of the average value (10.38% out of 25.7%), which indicates that a bigger variability can be observed for the total number of observations. Moreover, the variability of innovation among countries is bigger than the variability verified for each economy over time - the standard deviation (9.27%)

between the economies is more significant than the standard deviation (5.16%) within each economy over time.

When describing the business environment factors, results show that the physical and services infrastructure indicators and the internal market dynamics present the highest overall assessment average values. The indicators that present the lowest overall assessment average values are the indicators related to the basic school entrepreneurial education and training (2.02%), the R&D transfer (2.35%) and the taxes and bureaucracy (2.40%). It is also important to notice that the average overall experts' assessment is for most indicators below 3 point values - only the two abovementioned indicators with a higher evaluation present an average overall higher assessment. However, the average hides the existence of significant differences in the expert's assessment. Overall, there are economies, in specific years, with a very low assessment.

The following tables (Table 4 to 15) present the estimated results obtained using the random and fixed effects panel data econometric models for each of the twelve hypotheses.

• Hypothesis H1, which analyses the relationship between the availability of financial resources such as equity and debt for small and medium enterprises (SMEs), including grants and subsidies, statistically confirms the literature support. The availability of financial resources in an economy enhances the innovation activity in that economy worldwide.

### Table 4: Panel data estimation: effect of the availability of financial resources

Independent verichle	Normal model	Logaritmic model
	Random effects results	Random effects results
Financing	3.13**	7.81**
Constant	19.14	19.96

Note: \*\* indicates statistical significance at 5% level of significance

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• Hypothesis H2 considers that a higher extension of government support and policies for entrepreneurship has a positive relationship with innovation activity in the country's SMEs. The results in Table 5 confirm that the relationship between the public policies that support entrepreneurship and innovation is positive. Indeed, the results show the importance of the availability of financing resources to enhance the innovation activity of companies over countries, even if there are differences non-observed among them that the model does not capture.

Table 5: Panel data	estimation: effect of	f the governmental	support and	policies
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Indopendent verieble	Normal model	Logaritmic model		
	Random effects results	Random effects results		
Governmental support and policies	2.37**	5.92**		
Constant	21.1	21.64		

Note: \*\* indicates statistical significance at 5% level of significance

• Hypothesis H3, which analyses the extent to which taxes or regulations are either sizeneutral or encourage SMEs to increase innovation, is confirmed empirically, and the results are statistically robust (Table 5). These values show the importance to reduce the red tape and the payment of taxes that represent difficulties in the business environment over countries, even if there are differences non-observed among them that the model does not capture.

Indopendent verichle	Normal model	Logaritmic model		
	Random effects results	Random effects results		
Taxes and bureaucracy	3.69***	9.22***		
Constant	15.92	17.34		

Note: \*\*\* indicates statistical significance at 1% level of significance

• Hypothesis H4 could not be accepted (Table 7). It is not possible to conclude that the presence and quality of programs directly assisting SMEs at national, regional,

and municipal government levels are positively related to innovation activities. The estimated coefficients are not statistically significant, both for the normal model and for the logarithmic one.

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Indopondent veriable	Normal model	Logaritmic model
	Fixed effects results	Fixed effects results
Governmental programs	1.13	2.99
Constant	22.75	22.91

• Hypothesis H5, which takes into account the extent to which training in creating or managing SMEs is incorporated within the education and training system at primary and secondary levels, is accepted, confirming what had been expected after the literature review. Results - for both models - demonstrate that the extent of basic school entrepreneurial education and training facilitates the improvement of the level of innovation activity (Table 8).

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# Table 8: Panel data estimation: effect of the basic school entrepreneurial education and training

Independent verichle	Normal model	Logaritmic model				
	Random effects results	Random effects results				
Basic school entrepreneurial education and training	2.81**	5.64**				
Constant	19.28	21.11				

Note: \*\* indicates statistical significance at 5% level of significance

• Hypothesis H6, which considered the impact of the extent to which training in creating or managing SMEs is incorporated within the education and training system in higher education, could not be confirmed (Table 9). The impact cannot be proved if

the same education/training for entrepreneurship is just present at a higher level of education and older age. As in the previous hypothesis, a positive relationship was expected between this explanatory variable and the innovation activity.

# Table 9: Panel data estimation: effect of the post-school entrepreneurial education and<br/>training

Independent veriable	Normal model	Logaritmic model
independent variable	Fixed effects results	Fixed effects results
Post-school entrepreneurial education and training	-0.21	-0.75
Constant	26.33	26.5

• Hypothesis H7 considering the extent to which national research and development will lead to new commercial opportunities available to SMEs could not also be confirmed (Table 10). The findings

demonstrate no statistical significance of the extent to which national research and development will lead to new commercial opportunities and is available to SMEs on the innovation level.

### Table 10: Panel data estimation: effect of the R&D transfer

Indonendant variable	Normal model	Logaritmic model			
	Fixed effects results	Fixed effects results			
R&D transfer	-0.50	-1.78			
Constant	26.9	27.22			

• Hypothesis H8 was not also confirmed. So it was not possible to conclude that the presence of property rights, commercial,

accounting and other legal and assessment services and institutions that support or promote SMEs, enhances innovation (Table 11).

### Table 11: Panel data estimation: commercial and professional infrastructure

Independent verieble	Normal model	Logaritmic model			
	Fixed effects results	Fixed effects results			
Commercial and professional infrastructure	-0.01	-1.28			
Constant	25.75	27.13			

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• Hypothesis H9, which takes into account the extent to which new firms are free to enter existing markets, has been confirmed

with statistically robust results (Table 12). It is possible to assume that with the elimination of market entrance barriers, the level of innovation in SMEs will grow.

### Table 12: Panel data estimation: internal market openness

Independent veriable	Normal model	Logaritmic model			
	Fixed effects results	Fixed effects results			
Internal market openness	3.03*	6.70*			
Constant	17.95	19.49			

Note: \* indicates statistical significance at 10% level of significance

• Hypothesis H10: Regarding the level of change in markets from year to year, a positive effect was expected on innovation.

However, the results from this study analysis reached an opposite conclusion. Innovation seems to be limited by yearly changes in markets (Table 13).

### Table 13: Panel data estimation: internal market dynamics

Independent veriable	Normal model	Logaritmic model			
	Random effects results	Random effects results			
Internal market dynamics	-3.18**	-9.33**			
Constant	32.44	35.16			

Note: \*\* indicates statistical significance at 5% level of significance

• For hypothesis H11, two possible results were expected considering the literature review on the impact of the ease of access on physical resources such as communication, utilities, transportation, land or space at a price that does not discriminate against SMEs. The present research found a negative statistically significant impact of this business environment factor on innovation. With 95% confidence, it may be claimed that the ease of access to physical resources such as communication at a price that does not discriminate against SMEs negatively correlates with innovation growth (Table 14).

Tab	le	14:	Panel	data	estii	mati	ion: j	phys	ical	and	serv	rices	inf	frast	tru	ctui	re
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Independent verieble	Normal model	Logaritmic model			
	Fixed effects results	Fixed effects results			
Physical and services infrastructure	-2.50*	-9.30*			
Constant	35.12	37.97			

Note: \* indicates statistical significance at 10% level of significance

• Hypothesis H12, which examines the extent to which social and cultural norms encourage or allow actions leading to new business methods or activities that can

potentially increase personal wealth and income, is accepted by the literature support and based on the analysis confirmed (Table 15).

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Independent verieble	Normal model	Logaritmic model			
independent variable	Random effects results	Random effects results			
Cultural and social norms	1.94	6.02			
Constant	19.44	18.74			

### Table 15: Panel data estimation: cultural and social norms

### **Main conclusions**

The presented research enables identifying the key factors that impact innovation activity in small and medium-sized companies. In general, it should be mentioned that, on average, about 26% of companies worldwide involved in earlystage entrepreneurial activities (TEA) indicate that their product or service is new to at least some customers and few or no businesses (at all) offer the same product. Results also showed the noticeable variance of values indicating innovation activity. Regarding the business environment factors, the findings suggest that, worldwide, factors related to (i) physical and services infrastructure and (ii) economy internal market dynamics showed the highest degree and are essential drivers of innovation activity on SMEs. The factors related to the basic school entrepreneurial education and training, the R&D transfer and the degree of size-neutral taxes and bureaucracy, evidence the lowest degree of impact on such activity, even if they affect it positively.

### Acknowledgements

The preparation of the paper was supported by UNIAG, R&D unit funded by the FCT -Foundation Portuguese for the Development of Science and Technology, Ministry of Science, Technology and Higher "Project Code Education; Reference UID/GES/4752/2019". The authors also want to thank the reviewers and participants at the 34th IBIMA Conference for their important comments and insights included in this paper's version.

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